



# American University of Iraq, Sulaimani

BSc. In Business Administration Program  
Degree Progress Guide (Fall 2022 - Onwards)



Below is the natural sequence of Business Administration program courses designed for students to register per semester. Other degree requirements and comprehensive details are to be found in the AUIS Academic Catalog.

Course Code and Description	Credits	Prerequisite(s)
<b>1st Semester</b>		
R 100 - Reading (Concurrent Required)	3	None
W 100 - Writing (Concurrent Required)	3	None
CSC 101 - Computer Science and IT Applications (Core)	3	None
MTH 101 - College Algebra (Core)	3	None
SCI 101 - Life Science (Core)	3	None
<b>Total Credits</b>	<b>15</b>	
<b>2nd Semester</b>		
ENG 101 - Argument (Core)	3	W 100, R 100
MTH 121 - Business Math (Core)	3	MTH 101
SCI 102 - Physical Science (Core)	3	MTH 101
BUS 202 - Introduction to Business (Major)	3	15 credits
CIV 101 - Civilization I: The Ancient World (History) (Core)	3	W 100, R 100
<b>Total Credits</b>	<b>15</b>	
<b>3rd Semester</b>		
ACC 221 - Financial Accounting (Major)	3	MTH 101
ENG 102 - Critical Reading (Core)	3	ENG 101
STT 201 - Statistics (Core)	3	MTH 101
ECO 220 - Principles of Microeconomics (Major)	3	MTH 101
MGT 201 - Principles of Management (Major)	3	21 credits
<b>Total Credits</b>	<b>15</b>	
<b>4th Semester</b>		
ACC 222 - Managerial Accounting (Major)	3	ACC 221
MKT 301 - Principles of Marketing (Major)	3	30 credits
LGS 225 - Introduction to the Commercial Laws of Iraq and Iraqi Kurdistan for Business (Major)	3	45 credits
ENG 203 - Research & Project-Writing (Core)	3	ENG 102
CIV 203 - Civilization III: Ancient World (Humanities) (Core)	3	30 credits
<b>Total Credits</b>	<b>15</b>	
<b>5th Semester</b>		
ECO 221 - Principles of Macroeconomics (Major)	3	ECO 220 or ECO 210
BUS 303 - Quantitative Business Analysis (Major)	3	ECO 220 and STT 201
Science Course (300 level or below BIO, SCI, PHYS, or CHEM course) (Core)	3	Subject to course selection
Minor, concentration, elective course	3	Subject to course selection
Minor, concentration, elective course	3	Subject to course selection
<b>Total Credits</b>	<b>15</b>	
<b>6th Semester</b>		
FIN 301 - Principles of Finance (Major)	3	ACC 222 and MTH 121
MIS 301 - Management Information Systems (Major)	3	45 credits
CIV 204 - Civilization IV: The Modern World (Humanities) (Core)	3	CIV 203
Minor, concentration, elective course	3	Subject to course selection

Minor, concentration, elective course	3	Subject to course selection	
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**Total Credits 15**

**7th Semester**

Social Science or Humanities core option (300 level or below ART, LIT, ENG, POL, HIST, PHI, or GEO course, or ECO 201) (Core)	3	Subject to course selection	
BUS 401 - Business Ethics (Major)	3	LGS 225	
Minor, concentration, elective course	3	Subject to course selection	
MGT 405 - Production Operations Management (Major)	3	BUS 303 and ACC 222	
Minor, concentration, elective course	3	Subject to course selection	

**Total Credits 15**

**8th Semester**

MGT 404 - Strategic Management (Major)	3	90 credits, Business Major or Minor	
BUS 410 - Business Internship (Major)	3	90 credits, Business Major or Minor	
Minor, concentration, elective course	3	Subject to course selection	
MGT 402 - Entrepreneurship (Major)	3	75 credits	
Minor, concentration, elective course	3	Subject to course selection	

**Total Credits 15**

**9th Semester**

Minor, concentration, elective course	3	Subject to course selection	
Minor, concentration, elective course	3	Subject to course selection	

**Total Credits 6**

**Program Credits**

Core	51 credits (17 courses)
Major	45 credits (15 courses)
Minor / Concentration/ Electives	15 credits (5 courses)
Minor / Concentration/ Electives	15 credits (5 courses)
<b>Total</b>	<b>126 credits (42 courses)</b>

**General Tips and Recommendations**

ECO 210 is not required for Business Administration students. If you take it before ECO 220, it will count as an elective course.

It is your choice to do a minor or concentration, but you do not have to do one. Instead, you can take 10 elective courses.

You can do double minors or concentrations, if you can manage it with your schedule.

ECO 201: Principles and History of Economics is a Social Science course, and counts as a Social Science core class.

**Varied Degree Paths**

Student degree paths may vary slightly from this form. If an academic record differs from the courses listed in this form, please contact the